



# *Maison Pierre Marcolini*

HOTELS & RESTAURANTS OFFER

*Selection 2023*

PIERRE MARCOLINI

BRUSSELS



## THE HOUSE PIERRE MARCOLINI



*Pierre Marcolini, founder of the eponymous company, has been cultivating for more than twenty years a masterful craft from the bean to the bar.*

*Every year, he travels to the four corners of the world to find the rarest cocoa beans in order to create "grand crus" chocolates.*

*For this iconoclastic and passionate chef, working with chocolate means pleasure, sharing, discovery and creativity.*

*What drives his quest for taste? To offer a rare and unexpected emotion. Constantly revisited to keep up with the times, the House's recipes - ganaches, pralines, confectionery.... - are handmade according to the greatest tradition.*

*In 2020, Pierre Marcolini was elected Best Pastry Chef in the World by the WPS Jury.*

# CONTACT US

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*Would you like a quote?  
Do you have a specific project?  
Our team is at your disposal*

## INTERNATIONAL

Bertille Métin Moine

[bertille.metin@marcolini.com](mailto:bertille.metin@marcolini.com)

+33 6 48 25 61 64

## MONACO

Laetitia Schmitt Patetta

+33 6 43 32 67 44

[lpatetta@marcolini.mc](mailto:lpatetta@marcolini.mc)

## BENELUX

Lauren Michiels

[lauren.michiels@marcolini.com](mailto:lauren.michiels@marcolini.com)

+32 473 26 70 00

## CHINE

Isa Li

[isa.li@marcolini.com](mailto:isa.li@marcolini.com)

## FRANCE

Clémence Dalmais

[clemence.dalmis@marcolini.com](mailto:clemence.dalmis@marcolini.com)

+33 7 87 55 09 59

## JAPON

Sachi Matsubara

[sachi.matsubara@marcolini.com](mailto:sachi.matsubara@marcolini.com)

## ROYAUME-UNI

Mathilde Fuyen

[mathilde.fuyen@marcolini.com](mailto:mathilde.fuyen@marcolini.com)

+32 472 40 39 25

## ÉMIRATS ARABES-UNIS

[contact@marcolini.ae](mailto:contact@marcolini.ae)

+971 4580 8144



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*The moments*  
*Pierre Marcolini*

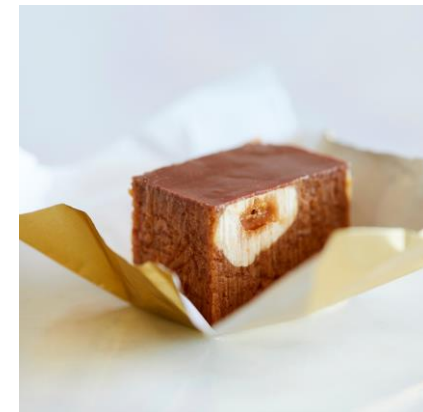
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# CONFERENCE

*Delicately placed on the table, our chocolate attentions sublimate your meeting set up  
and fill your audience with deliciousness.*



## COFFEE BREAK

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*Discover our delicious composition of gourmet products of the House, which will sublimate your coffees.*

*Coffee Pleasure*



*Gourmet Coffee*



## TURN DOWN



*Make your guests' stay unforgettable with a delicate chocolate attention in the room.*



## CHECK OUT

*Did your guests love the chocolates in their room? Give them the possibility to purchase them at the check out desk.*





## BREAKFAST

*Discover our essential delights for breakfast and tea time.*





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*Our products*

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## PETITS BONHEURS

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### *Petit Bonheur per unit*

*Petit Bonheur praline is composed with a feuilletine and whole hazelnuts combined with a homemade praline, enhanced with a touch of Maldon salt.*

*A perfectly balanced chocolate made from our own home-roasted grand cru cocoa.*

*Delicately packaged like a gold bar, it offers the extra sound and flavour during a coffee break, a meeting, and to share gourmet gift of thanks.*

*A Petit Bonheur in every moment.*



*Unit price excluding VAT: £ 1,32*

*Shelf life : 6 months*

*Weight per unit : 8,15 g*

*VAT : 6%*

*Packaged in 195 units boxes*

*Dimensions : 24,5 cm x 16 cm x 6 cm*

# PETITS BONHEURS



*3 new recipes*

*The Petits Bonheurs family is growing with 3 new permanent recipes*

## *Praliné Almond Coffee*

*Tender almond praline flavoured  
with Ethiopian coffee*



*Shelf life : 4 months*

## *Gianduja*

*Tender hazelnut gianduja  
with a touch of Maldon salt*



*Shelf life : 4 months*

*Shelf life : 6 months*





# LES PETITS BONHEURS

## *Small boxes*

*Case of 3 Petits Bonheurs*



*Unit price excluding VAT: £ 4,00*

*Shelf life : 6 months*

*Weight : 27 g*

*VAT : 6%*

*Barre of 5 Petits Bonheurs*



*Unit price excluding VAT: £ 6,60*

*Shelf life : 4 to 6 months*

*Weight : 41 g*

*VAT : 6%*

*Sleeve of 4 Petits Bonheurs*



*Unit price excluding VAT: £ 4,90*

*Shelf life : 6 months*

*Weight : 36 g*

*VAT : 6%*

*Box of 6 Petits Bonheurs*



*Unit price excluding VAT: £ 8,20*

*Shelf life : 6 months*

*Weight : 54 g*

*VAT : 6%*



# PETITS BONHEURS

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*Plumier Petits Bonheurs*  
16 units



*Unit price excluding VAT: £ 21,70*  
*Shelf life : 6 months*  
*Weight : 144 g*  
*VAT : 6%*

*Malline Petits Bonheurs*  
32 units



*Unit price excluding VAT: £ 42,45*  
*Shelf life : 4 months*  
*Weight : 261 g*  
*VAT : 6%*

*Metal Box of 20 Petits Bonheurs*  
20 units



*Unit price excluding VAT: £ 23,70*  
*Shelf life : 6 months*  
*Weight : 180 g*  
*VAT : 6%*

## SMALL BOXES

*Mini Malline Découverte*

NEW



*Signature box with 8 of the Maison's finest creations*

*Unit price excluding VAT: £ 11,23*

*Shelf life : 1 month*

*Weight : 61 g*

*VAT : 6%*

*Box of 3 chocolates*



*Box with the chocolates of your choice*

*Unit price excluding VAT: £ 4,70*

*Shelf life : 1 to 3 months*

*Weight : 18 g*

*VAT : 6%*

*Box of 9 Pralinés*



*Box with 9 Pralinés Anciens d'Aujourd'hui*

*Unit price excluding VAT: £ 11,90*

*Shelf life : 3 months*

*Weight : 54 g*

*VAT : 6%*



## SMALL BOXES

*Box of 4 Saveurs du Monde*



*Assortment of 4 dark chocolate squares made from the Maison's grands crus*

*Unit price excluding VAT: £ 4,00*

*Shelf life : 6 months*

*Weight : 16 g*

*VAT : 6%*

*Box of 4 Palets Fins*



*Assortment of 4 chocolate squares filled with caramel or praline*

*Unit price excluding VAT: £ 4,50*

*Shelf life : 3 months*

*Weight : 16 g*

*VAT : 6%*

*Box of 4 Pralinés*



*Assortment of 4 pralinés*

*Unit price excluding VAT: £ 6,20*

*Shelf life : 3 months*

*Weight : 24 g*

*VAT : 6%*

# THE TABLETS

*Pure Origin tablets made from beans roasted in our workshop in Brussels*



## *Grands Crus Tablets*

- *India*
- *China*
- *Fleur de cacao*
- *Venezuela*
- *Peru*
- *Madagascar*
- *Indonesia*
- *Cuba*
- *Sao Tomé & Principe*
- *Dark Chocolate without sugar*

*Unit price excluding VAT : £ 8,49*

*Shelf life : 9 months\**

*Weight : 70 g*

*VAT : 6%*

\* Except for the *Dark chocolate tablet without sugar* : 6 months of shelf life

# THE TABLETS

*Our « Creation » tablets smooth and crunchy*

## *Creation Tablets*



- *Plaisir Five O'Clock*
- *Milk Chocolate*
- *Salted Butter Caramel*
- *Casse-Noisette*
- *Mendiante*
- *Praliné Pecan Nut*
- *White Chocolate*
- *Milk Chocolate without sugar*
- *Praliné Nuts*
- *Praliné Pistachio*

*Unit price excluding VAT : £ 8,49*

*Shelf life : 6 months*

*Weight : 70 g*

*VAT : 6%*

# BISCUITS

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## *Box of Speculoos*

*Speculoos coated with homemade milk chocolate*



*Unit price excluding VAT: £ 9,34*

*Shelf life : 2 months*

*Weight : 120 g*

*VAT : 6%*

## *Box of Wieners*

*Small shortbread with a touch of vanilla*



*Unit price excluding VAT: £ 9,34*

*Shelf life : 1 month*

*Weight : 120 g*

*VAT : 6%*

## *Box of Amaretti Citron*

*The Amaretti biscuits are made of almonds with a touch of lemon to give them an incomparable softness*



*Unit price excluding VAT: £ 9,34*

*Shelf life : 2 months*

*Weight : 120 g*

*VAT : 6%*



# BISCUITS

## *Box of Little Dacquoises*

*Hazelnut dacquoise biscuit filled with lemon and ginger almond paste.*



*Unit price excluding VAT: £ 9,34*

*Shelf life : 6 weeks*

*Weight : 120 g*

*VAT : 6%*

## *Box of Caramel Chips*

*Shortbread biscuit with salted butter caramel chips.*



*Unit price excluding VAT: £ 9,34*

*Shelf life : 4 months*

*Weight : 120 g*

*VAT : 6%*

## *Box of Baci di Dama*

*Grand Cru chocolate ganache embraced by two Piedmont hazelnut biscuits.*



*Unit price excluding VAT: £ 9,34*

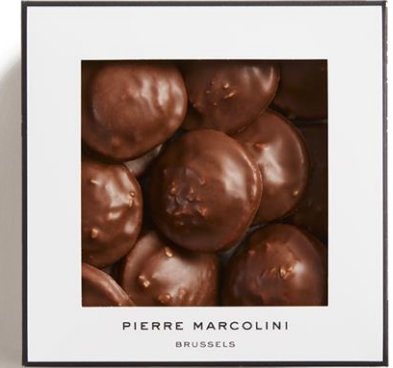
*Shelf life : 1 month*

*Weight : 120 g*

*VAT : 6%*

## *Box of Crunchy Hazelnut*

*Biscuit and hazelnut praline coated with homemade milk chocolate.*



*Unit price excluding VAT: £ 9,34*

*Shelf life : 1 month*

*Weight : 120 g*

*VAT : 6%*

## SWEET TREATS



*Croustillants Chocolat Noir ou Lait*  
Nougatine croquante aux amandes  
enrobée de chocolat Maison.  
110 g



*Hazelnuts or Almonds Dragées*  
Hazelnuts or almonds coated in  
Gianduja and dusted with cocoa  
powder  
110 g



*Dark or Milk Chocolate Rochers*  
Slivers of almond coated in the Maison's  
chocolat  
90 g



*Orangettes and traditional Orangettes*  
Strips of candied orange coated in dark chocolate  
110 g



*Chocolate coated vanilla  
marshmallow*  
Light vanilla marshmallow in a crisp dark  
chocolate shell  
115 g



*Citronnettes, Gingembrettes,  
Pamplémoussettes*  
110 g

### *Gourmet Cube* Cube with an assortment of 4 Sweet treats



Unit price excluding VAT: £ 44,92  
Shelf life : 3 months  
Weight : depends on the assortment  
VAT : 6%

## JAMS AND SPREAD



*Mango-Yuzu*



*Apricot-Romary*



*Rhubarbe-Strawberry*



*Raspberry-Verbana*



*Spread “The large Casse-Noisette”*

*Our delicious Piedmont hazelnut spread, made without palm oil in a new, more generous format.*

*Jam traditionally made using 70% fruit.  
No colouring, no preservatives and no artificial flavouring*

*Unit price excluding VAT: £ 8,02*

*Shelf life : 12 months*

*Weight : 220 g*

*VAT : 6%*

*Unit price excluding VAT: £ 13,68*

*Shelf life : 4 months*

*Weight : 350 g*

*VAT : 6%*

# PASTRIES

## *Ours Financiers*



### *The recipes*

*Praline, Lemon, Chocolate, Pistachio, Caramel, Coffee, Raspberry, Nature*

*Unit price excluding VAT: £ 1,98*

*Shelf life : 4 days*

*Weight : 33,3 g*

*VAT : 6%*

## *Our Macarons*



### *The recipes*

*Pierre Marcolini Chocolate, Chuao, Madagascar Vanilla, Praline, Golden puck, Rose, Raspberry, Blackcurrant, Passion fruit, Pistachio, Salted Butter Caramel, Spéculoos, Coffee, Tea Lemon*

*Unit price excluding VAT: £ 2,36*

*Shelf life : 5 days*

*Weight : 16 g*

*VAT : 6%*



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## *Price List*

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## PETITS BONHEURS

	PRICE EXCL.VAT	SHELF LIFE	WEIGHT	DIMENSIONS
<i>Petit Bonheur by unit</i>	£ 1,32	6 months	9 g	L 2,8 x h1,2 x l 1,2 cm
<i>Case of 3 Petits Bonheurs</i>	£ 4,00	6 months	27 g	L 8,5 x h2,5 x l 1,5 cm
<i>Sleeve of 4 Petits Bonheurs</i>	£ 4,90	6 months	36 g	L 8,3 x h3,5 x l 4,3 cm
<i>Box of 6 Petits Bonheurs</i>	£ 8,20	6 months	54 g	L 8 x h3,2 x l 18 cm
<i>Plumier of 16 Petits Bonheurs</i>	£ 21,70	6 months	144 g	L 19,5 x h 3 x l 9,5 cm
<i>Box of 20 Petits Bonheurs</i>	£ 23,70	6 months	180 g	L 8,7 x h 8,7 x l 10,7 cm

## BISCUITS

	PRICE EXCL.VAT	SHELF LIFE	WEIGHT	DIMENSIONS
<i>Spéculoos</i>	£ 9,34	2 months	120 g	L 9 x l 6 x h 15 cm
<i>Wieners</i>	£ 9,34	1 month	120 g	L 9 x l 6 x h 15 cm
<i>Amaretti Lemon</i>	£ 9,34	2 months	120 g	L 9 x l 6 x h 15 cm
<i>Little Dacquoises</i>	£ 9,34	6 weeks	120 g	L 9 x l 6 x h 15 cm
<i>Caramel Chips</i>	£ 9,34	4 months	120 g	L 9 x l 6 x h 15 cm
<i>Baci Di Dama</i>	£ 9,34	1 month	120 g	L 9 x l 6 x h 15 cm
<i>Crunchy Hazelnut</i>	£ 9,34	1 month	120 g	L 9 x l 6 x h 15 cm

## SMALL BOXES

	<b>PRICE EXCL.VAT</b>	<b>SHELF LIFE</b>	<b>WEIGHT</b>	<b>DIMENSIONS</b>
<i>Mini Malline Découverte</i>	£ 11,23	1 month	61 g	L 10 x h 3,5 x l 10 cm
<i>Box of 3 chocolates</i>	£ 4,70	1 month	18 g	L 8,3 x h 3,5 x l 4,3 cm
<i>Box of 9 Pralinés</i>	£ 11,90	3 months	54 g	L 8 x h 3,2 x l 8 cm
<i>Box of 4 Saveurs du Monde</i>	£ 4,00	6 months	16 g	L 8 x h 3,2 x l 8 cm
<i>Box of 4 Palets Fins</i>	£ 4,50	3 months	16 g	L 8 x h 3,2 x l 8 cm
<i>Box of 4 Pralinés</i>	£ 6,20	3 months	24 g	L 8 x h 3,2 x l 8 cm

## SWEET TREATS

	<b>PRICE EXCLU.VAT</b>	<b>SHELF LIFE</b>	<b>WEIGHT</b>	<b>DIMENSIONS</b>
<i>Dark or Milk Chocolate Croustillants</i>	£ 11,23	3 months	110 g	L 11 x h 2,5 x l 11 cm
<i>Hazelnuts or Almonds Dragées</i>	£ 11,23	3 months	110 g	L 11 x h 2,5 x l 11 cm
<i>Dark or Milk Chocolate Rochers</i>	£ 11,23	3 months	90 g	L 11 x h 2,5 x l 11 cm
<i>Orangettes and traditional Orangettes</i>	£ 11,23	3 months	110 g	L 11 x h 2,5 x l 11 cm
<i>Citronnettes, Gingembrettes, Pamplemoussettes</i>	£ 11,23	3 months	110 g	L 11 x h 2,5 x l 11 cm
<i>Chocolate coated vanilla marshmallow</i>	£ 11,23	3 months	115 g	L 11 x h 2,5 x l 11 cm
<i>Gourmet Cube</i>	£ 44.92	3 months	According assortment	L 12,3 x l 12,3 x h 12,2 cm

## JAMS AND SPREAD

	PRICE EXCL.VAT	SHELF LIFE	WEIGHT	DIMENSIONS
<i>Mango-Yuzu Jam</i>	£ 8,02	24 months	220 g	L 7 x 7 x h 9 cm
<i>Apricot-Romary Jam</i>	£ 8,02	24 months	220 g	L 7 x 7 x h 9 cm
<i>Rhubarb-Strawberry Jam</i>	£ 8,02	24 months	220 g	L 7 x 7 x h 9 cm
<i>Raspberry-Verbena Jam</i>	£ 8,02	24 months	220 g	L 7 x 7 x h 9 cm
« <i>The large Casse Noisette</i> » Spread	£ 13,68	12 months	350 g	d 8,5 x h 9,3 cm

## PASTRIES


	PRICE EXCL.VAT	SHELF LIFE	WEIGHT	DIMENSIONS
<i>Financiers</i>	£ 1,98	4 days	33,3 g	<i>depends on the assortment</i>
<i>Macarons</i>	£ 2,17	5 days	16 g	<i>depends on the assortment</i>

## TABLETS

	PRICE EXCL. VAT	SHELF LIFE	WEIGHT	DIMENSIONS
<i>Grands Crus Tablets</i>	£ 8,49	6 to 9 months	70 g	L 11 x h 0,9 x l 11 cm
<i>Creation Tablets</i>	£ 8,49	6 months	70 g	L 11 x h 0,9 x l 11 cm



# Ordering Instructions



## *Your multi-address order*

### **1. For the order confirmation we need :**

- A signed quotation
- Full payment or a 50% deposit if authorised by the sales manager
- Full delivery details (see below)
- Personalised cards or print file

### **2. Required delivery information**

- File sent by our teams duly completed: company, contact, telephone number, precise and correct address  
Telephone number required (with 00 if the number is an international number / no +)  
E-mail address recommended  
Fill in the file without special characters (é, è, ", ^, +, ... )  
Postal code to be filled in Excel "Standard" and not "Number" format

### **3. Delivery times**

On average 10 days between the validation of the order with reception of the data and the departure of our workshops  
Delays D + 1 in France, Belgium, Luxembourg (delays may vary at Easter and Christmas)  
*For a serene Christmas, we recommend that you place your orders before 15 November*

### **DELIVERY ISSUES**

#### *In case of failed delivery :*

- The recipient is notified by SMS or email
- He can reschedule the delivery when it suits him

#### *In case of return shipment :*

- If the delivery failure is due to an incorrect or incomplete address: return of a new product at your expense
- If the delivery failure is due to a carrier error: return of a new product at our expense

# General Terms and Conditions of Sale (1/2)

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## General Terms and Conditions of Sale - Maison Pierre Marcolini

### **1. Application and enforceability of the general terms of sale**

*These general terms and conditions of sale are brought to the attention and acceptance of each customer, to enable them to place an order with Pierre Marcolini by means of a quote. Consequently, the fact of confirming the order implies full and unreserved acceptance of these general conditions of sale. No special conditions or other general conditions emanating from the customer may, without the express agreement of Pierre Marcolini, prevail over these conditions.*

### **2. Order confirmation**

*The order is validated internally once our teams have received the quotation dated and signed by the customer, the full payment or, failing that, a deposit of 50% of the total amount of the order, the invoicing and delivery information for the order, and any cards that may accompany the order.*

*The quotation is no longer accepted if the validity date of the offer, mentioned on the offer, is exceeded.*

*Each product request is subject to acceptance by Maison Pierre Marcolini, which reserves the right to decline any order due to insufficient stock, incomplete customer information or any other legal reason.*

*The execution of an order is always subject to the availability of goods, capacity and production planning. Delivery times are indicative, without any commitment on our part. Pierre Marcolini reserves the right to refuse any new order from a customer who has not settled his arrears of payment and the right to demand the settlement of all outstanding invoices before any new order.*

*The right of withdrawal does not apply to contracts for the supply of perishable food products, such as our products. Therefore, the customer may not avail himself of this right.*

*From the moment the order is ready to be sent to our workshops, no cancellation can be taken into account and the price paid will not be refunded.*

### **3. Pricing policy**

*The prices indicated on the quotation are expressed in euros excluding VAT. To these prices, the Belgian VAT of 6% on food products and 21% on other products such as sleeves, cards, bags or delivery costs are applied. Our delivery rates depend on the destination, weight and volume of the package. The products are subject to the price conditions in force on the day the quotation is signed. The general price list may be freely revised by Pierre Marcolini.*

### **4. Payment on order, deposit and cash payment**

*In order to be validated, the order must be paid in full, or have been the subject of a minimum deposit of 50%. Unpaid orders cannot be delivered unless our teams have expressly indicated specific conditions.*

*Unless otherwise agreed, our invoices are payable in cash at our domicile in Brussels, no claim shall entitle the customer to withhold payment.*

*We do not accept cheques.*

### **5. Unavailability of products**

*The availability of the products is given to the customer at the time the quotation is drawn up. It only becomes definitive when the order is confirmed.*

### **6. Delivery of the products**

*A minimum period of preparation of the customer's order is required from the date of receipt of the signed quote and the corresponding payment. This period varies according to the time of year, the quantities ordered and the desired personalisation. The actual date of availability of the products will be confirmed to the customer by our sales department. In the case of a multi-address order, no modification (delivery date, cancellation or change of products, cancellation or change of delivery address) will be possible within five working days before the date of dispatch.*

*To ensure your complete satisfaction, it is recommended that you place your year-end orders before the 20<sup>th</sup> of November.*

# General Terms and Conditions of Sale (2/2)

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*The customer is responsible for the name and address of the recipient, which must be precise, exact and complete (door code, floor, telephone number, etc.) to enable delivery under normal conditions. A national telephone number and an email address are required by our carriers. Pierre Marcolini shall not be held responsible for a return delivery due to an error in the address or to the impossibility of delivering to the address indicated in the event of the recipient's absence. The recipient's telephone numbers may be used by our carriers if they have difficulties in delivering, but in no case are these numbers used to ensure the presence of the recipient before delivery. These data are strictly confidential and will never be used for any other purpose than to hand over the package to the recipient. Delivery times depend on the country of destination and the time of year. In the event of an error in the details or absence of the recipient, Pierre Marcolini shall not be held responsible for the impossibility of delivering the order.*

*Maison Pierre Marcolini will contact the customer to organise, according to the customer's wishes, a new order at the customer's expense, including postage and the price of the product.*

*Our carriers do not deliver on Saturdays / Sundays and public holidays.*

*We deliver to the following countries: Europe, United Kingdom, Canada, Liechtenstein, Norway, Switzerland, Iceland, United States.*

*Pierre Marcolini assumes the risk of loss and deterioration of the products until delivery of the said products to the addressee, provided that the addressee's delivery address is precise, accurate and complete. Upon receipt of the products, the customer must ensure that the delivery complies with his order. Any complaint must be justified and accompanied by proof of the damage suffered (waybill, photo of the package received, etc.), within 24 hours.*

## **7. Guarantees of use-by date**

*The use-by date of our products is indicated on each box. In order to best appreciate our products, we advise you to choose the delivery date closest to your consumption date. Pierre Marcolini guarantees the quality and freshness of its products provided that they are kept in a cool (between 4 and 18°C depending on the product in question) and dry place, protected from light in their original packaging.*

## **8. Applicable law**

*Only Belgian law is applicable to this contract and the courts of Brussels and the justice of the peace of the 7th canton of Brussels are competent in the event of a dispute.*



**PIERRE MARCOLINI**  
BRUSSELS

Our Website : *[www.pierremarcolini.com](http://www.pierremarcolini.com)*

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